

Christopher D. Smith
Alternative Energy Engineer
NECA & IBEW

Christopher Smith has been working in project finance with the National Electrical Contractors Association (NECA) since graduating from Penn State with high honors in 2012. His double major in energy engineering and finance have allowed him to close over 31 million dollars worth of projects since 2017.

Christopher's a technical degrees in photovoltaic solar engineering and a technical degree in energy storage allowing him to works directly with contractors in an active project management role. Christopher has the ability to be a direct contributor and/or consultant during the conceptual design, engineering, financing, and delivery process of all NECA projects.

Christopher's focus in project finance has been Property Assessed Clean Energy. This revolutionary program has the ability to remove the expensive upfront capital cost for building renovations and can greatly reduce or eliminate mezzanine finance and costly equity partners in ground-up construction. Christopher has cultivated numerous relationships with developers around California and has partnered directly with the two largest PACE lending companies in California.

Christopher also is a business developer for NECA and has direct access to over 500 NECA as a finance and alternative energy expert throughout California and Nevada. This position allows him to easily approach contractors as a well respected subject matter expert and acquire new contractors for lending accounts and/or leads for project finance.